



MAZAK U.S. FACTORY-DIRECT LEASING PLANS

Quick approvals, hassle-free and low-cost financing on Mazak equipment

For orders received and credit approved during **April 2024**, Mazak Corporation proposes the following **five-year** financing plans for all new Mazak machines for U.S. customers. For quoting purposes only:

- A. Lease Purchase (Capital Lease) – \$1.00 purchase option:**
 - 30 Days First Payment, **\$1,981 per \$100,000 of Machine Cost, Factor: 0.01981**
 - 90 Days First Payment, **\$2,004 per \$100,000 of Machine Cost, Factor: 0.02004**
 - 7.83% reflects monthly-in-arrears rents. Customer gets depreciation deduction.
 - Assumes three Advance Rents to be deducted from the machine deposit.
 - Example: \$100,000 to finance, 3 advance payments upfront \$5,944, then 57 payments at \$1,981.

- B. True Lease (FMV Lease) - Purchase option is fair market value at end of term:**
 - 30 Days First Payment, **\$1,756 per \$100,000 of Machine Cost, Factor: 0.01756**
 - 90 Days First Payment, **\$1,780 per \$100,000 of Machine Cost, Factor: 0.01780**
 - Offers the lowest monthly payment. Lessor gets depreciation deduction.
 - End of term options – continue renting, return equipment, or purchase for fair market value.

- C. Loan:**
 - 30 Days First Payment, **\$2,017 per \$100,000 of Machine Cost, Factor: 0.02017**
 - 90 Days First Payment, **\$2,041 per \$100,000 of Machine Cost, Factor: 0.02041**
 - 7.78% Rate on the Loan. Customer gets depreciation deduction.
 - Example: \$100,000 balance to finance, 0 payments upfront, 60 payments at \$2,017.

These payments reflect current interest rates for leases/loans that are credit approved and transaction documents returned from Customer by **4/30/2024**; however, the **payments may be adjusted at time of machine acceptance/lease or loan commencement to reflect the current interest rates.**

****Machine deposit is required with order to hold machine. If 100% financing is approved, the deposit will be refunded to the customer once Mazak is paid in full for the equipment (at funding).**

On-line credit application link <https://www.mazakusa.com/financing/online-application/>

Pricing for companies with under 3 years of same ownership, or companies that do not qualify for traditional financing sources, may be adjusted accordingly.

Advance payment or down payment and \$400 documentation fee may be deducted from a machine deposit made, with the balance of the deposit being returned after the financing commences.

Please contact Mazak Capital Equipment Financing for any questions or quotes at 859-342-1311, or email at financing@mazakcorp.com.

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